

## Contact

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## Top Skills

Cloud Computing  
Virtualization  
Integration

## Languages

English (Full Professional)  
Tswana (Native or Bilingual)  
Xhosa (Elementary)

## Certifications

Cibecs Cloud & Dataprotection  
SMAC  
Architecting Microsoft Azure  
Solutions  
TOGAF® Certification Program  
HCNP Huawei Enterprise  
(Networking/Servers/Storage/UC&C/  
Smart City)

# Kagiso Tshidiso Letlakana Segwai

Cloud & Datacenter Solutions Engineer  
Johannesburg Area, South Africa

## Summary

### Real Profile:

A lifetime student in Technology & Business studies. Passionate about the positive effect technology has on improving individuals' lives by the various opportunities it offers. Part-time coder/hacker with an objective of designing Cloud, IoT, 5G, ML/AI/DL solutions. Focused to maximize the potential of business and communities to develop and create change for a smarter future through digital transformation.

### Side Note:

Part of the Gen Next- Grooming the future of IT entrepreneurs and employees ; Women in Action- Driving awesome females in STEM ; Black Networking Group- Improving diversity within IT and business

### Tagging:

#Iwork4Dell  
#DrivingHumanProgress  
#Shabalaeinstein

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## Experience

### Dell Technologies

2 years 3 months

#### Cloud & Datacenter Solutions Engineer

April 2019 - Present (1 year 1 month)

Johannesburg Area, South Africa

An exciting role that focuses on a multi cloud approach to datacenter solutions for key accounts by combining critical technical expertise with sales. Our main aim is to offer innovative solutions that address clients pain points and offer the best value-adding technology in order to drive their digital transformation in an ecosystem that strives to always win together.

## Sales Account Manager (Storage and HCI)

February 2018 - July 2019 (1 year 6 months)

Johannesburg Area, South Africa

An enterprise sales driven role that focuses on engaging with channel partners and end users to add value to their organizations through technology and understanding its benefits of modernizing their data centers.

## EOH Technology Solutions

Solutions Engineer

October 2017 - May 2018 (8 months)

Bedfordview

A key role that focuses on design, POC, presentation, assessment of environments, proposal drafting for storage, networking, UCC, HCI, cloud, and software-defined data centers. All the above is to assist the customer in obtaining the right fit solution for their current environment in order to give them the digital edge.

## Pinnacle ICT

Huawei Enterprise Pre Sales Specialist & Product Manager

November 2016 - October 2017 (1 year)

Midrand

Pre Sales Specialist and Product Manager for:

Networking / security / cloud / unified communications for IP & UCC portfolio.

A secondary focus in servers/storage/virtualization solution design for IT portfolio.

Sales- Business development and key account management

Product - Stock, value proposition and product updates management

## Drive Control Corporation

Huawei Enterprise Account Manager

May 2015 - November 2016 (1 year 7 months)

21 Milkyway Avenue, Linbro Business Park, 2091

Focused on driving revenue based on the following products and services through distribution (Servers / Storage / Networking / Software)

## SJ Kgekong Inc

Systems Administrator

May 2014 - May 2015 (1 year 1 month)

331 Surrey Circle, Surrey Avenue, 2194

Managing and maintaining end user pc systems for 75-100 users.

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## Education

University of South Africa/Universiteit van Suid-Afrika  
B.Com Informatics, Information Technology / Business  
Management · (2014 - 2022)